



Bulletin

BUILDING OWNERS & MANAGERS ASSOCIATION

Serving the Hartford/Springfield Area

October 2011

JoAnn Church
Edens & Avant
President,
Greater Hartford BOMA



In the June newsletter I noted how nice it was that Summer had arrived, and although the Winter had been long and snowy and Spring very wet, the Summer warmth had finally arrived. Well, Mother Nature has given us quite a run for our money. She delivered a tropical storm to the State that certainly felt like a hurricane in late August, and, before all of the destruction from that storm could be cleaned up, the Autumn Nor' Eastern arrived in late October, putting more people in the dark, and cold, than the Tropical Storm. As I write this President's message, Connecticut still has more than 50,000 people without power, some 9 days after the record snowfall.

We are now entering the last few months of 2011. All 2011 Greater Hartford BOMA members have received their 2012 dues invoices and sponsorship letters. Many thanks to those who have sent in their payment. For those who have not yet paid, please process your dues payment. I also encourage and urge you to choose a sponsorship. Please see page 4 of this newsletter for the different levels of sponsorship. All levels offer great benefits and every member should take advantage of these sponsorships to highlight their company.

On November 17th, the Annual TOBY (The Outstanding Building of the Year) Awards will be presented to four local properties. Congratulations to ING, 25 Sigourney Street, State House Square, and One Century Tower for their excellence in property management. Others being honored that evening include Linda Pizzella of Konover Commercial Corp for Member of the Year; Jessica Enuxto of Otis for Allied Member of the Year; Jones Lang LaSalle for Corporation of the Year; and Randy Thomas of Grunberg for Engineer of the Year. Register now for this great awards dinner and congratulate your fellow BOMA colleagues for their commitment to the Association.

On December 6th, the Annual Holiday Social will take place at The Society Room of Hartford. This evening event is always a great night of networking, fun, and great food. As in the past, we are asking all who attend to bring an unwrapped toy for the Toys for Tots Campaign that the Marine Corps host every year.

The program committee is currently developing the 2012 programs and I encourage all members to consider joining a committee. Your input will be extremely valuable in helping the Association achieve its goals throughout 2012. Thank you and Happy Holidays.

JoAnn

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2011
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and Committee Chairs

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Programs.....Jo Ann Church

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BOMA Bulletin

The BOMA *Bulletin* is published by S&S Management Services, Inc.,
One Regency Drive, Bloomfield, CT 06002. Submit articles to Sharon
Moran at smoran@ssmgt.com



**BOMA Bulletin Articles/
Ads Deadline**

The following is the deadline for sub-
missions in the next issue:

Issue	Deadline
Jan	Jan 5th

Calendar of Events

BOMA

November 17, 2011

Annual TOBY Dinner

960 Main Street, Hartford

5:30pm-9:30pm

December 6, 2011

Annual Holiday Social

The Society Room of Hartford

31 Pratt Street, Hartford

5:30pm-7:30pm

BOMI COURSES

January 9-March 19, 2012

Real Estate Investment and Finance

5-8pm

**Gold Building, 1 Financial Plaza, 10th Floor,
Hartford, CT**

\$900 BOMA Members; \$1100 Non-Members

March 23, 2012

Ethics is Good Business

9:00am-4pm 5

Waterside Crossing, Windsor, CT

\$325 BOMA Members; \$425 Non-Members

April 2-June 18, 2012

Managing the Organization

5pm-8pm

**Gold Building, 1 Financial Plaza, 10th Floor,
Hartford**

\$900 BOMA Members; \$1100 Non-Members

Visit the web site: www.bomahartford.org

Thank You 2011 Sponsors!

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Become a 2012 SPONSOR! See page 4!



2012 SPONSORSHIP OPPORTUNITIES

Platinum Sponsor: \$3,500 includes:

- * *Platinum Sponsorship at 2012 TOBY Gala (table of 10; full page ad in program book; signage and recognition night of Gala);*
- * *Company name listed on monthly meeting flyers;*
- * *Company name and www address listed on poster that will be displayed at monthly meetings;*
- * *5 'free' passes to any monthly meeting (not including golf outing or TOBY dinner)*
- * *Recognition in 2012 BOMA Bulletin (4 editions)*

Gold Sponsor: \$2,000 includes:

- * *5 'free' dinners at the 2012 TOBY dinner;*
- * *Company name listed on monthly meeting flyers;*
- * *Company name and www address listed on poster that will be displayed at monthly meetings;*
- * *3 'free' passes to any monthly meeting (not including golf outing or TOBY dinner)*
- * *Recognition in 2012 BOMA Bulletin (4 editions)*

Silver Sponsor: \$1,000 includes:

- * *Company name listed on monthly meeting flyers;*
- * *Company name and www address listed on poster that will be displayed at monthly meetings;*
- * *3 'free' passes to any monthly meeting (not including golf outing or TOBY dinner)*
- * *Recognition in 2012 BOMA Bulletin (4 editions)*

Bronze Sponsor: \$500 includes:

- * *Company name listed on monthly meeting flyers;*
- * *Company name and www address listed on poster that will be displayed at monthly meetings;*
- * *1 'free' pass to any monthly meeting (not including golf outing or TOBY dinner)*
- * *Recognition in 2012 BOMA Bulletin (4 editions)*

_____ **Yes, I would like to be a** _____ **Sponsor for Greater Hartford BOMA.**

Enclosed is my check for \$ _____.

Please charge my credit card: _____ exp _____

Name: _____

Company name as it will appear: _____

Company www: _____

Phone: _____ Email: _____

RSVP By January 15, 2012.

Please fax to: 860-286-0787 or mail to: Greater Hartford BOMA, PO Box 30, Bloomfield, CT 06002

If you have any questions, please call the Executive Office at: 860-243-9691

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2011 TOBY Awards Dinner

Honoring the TOBY Winners:

25 Sigourney Street

State House Square

ING

One Century Tower

And 2011 Honorees:

Member of the Year

**Linda Pizzella
Konover Commercial Corp**

Allied of the Year

**Jessica Exnuto
Otis Elevator**

Corporation of the Year

Jones Lang LaSalle

Engineer of the Year

**Randy Thomas
Grunberg Management**

November 17, 2011

960 Main Street, Hartford

**5:30-6:30pm
Cocktails**

**6:30-9:30pm
Dinner and Awards**

BOMA INTERNATIONAL NEWS

BOMA Launches “Fellows Program” – Nominations Now Open!

Do you know a BOMA member who has been an outstanding leader in the association, the industry and the community? Someone who has stood out from the crowd and has the experience, drive and commitment to remain an active, vital leader in the BOMA community? Nominations are now open for a new recognition program from BOMA International—the BOMA Fellows program.

The BOMA Fellows Program recognizes and honors BOMA International members for exemplary and sustained contributions to the industry, their profession, the community and BOMA at all levels, and is a call to continued leadership and service. Fellows candidates must be BOMA International members for a minimum of ten (10) years, and must be able to demonstrate achievements in education, industry and business, BOMA leadership activities, honors and awards, and community service worthy of BOMA recognition.

Successful candidates will use the “BOMA Fellow” credential after their name, and will be called upon to serve BOMA in a variety of capacities. These may include teaching, authoring articles, mentoring new members or young professionals, identifying future BOMA leaders, serving as thought leaders to identify future trends, etc. The first class of Fellows will be honored at BOMA International’s annual conference in June 2012 in Seattle, WA.

All candidates must be nominated by either a BOMA member or a BOMA local association (self-nominations are not permitted). The nomination process is simple. All you need to do is provide us with the candidate’s contact information and we’ll follow up directly with your nominee with an application. Nominations must be received no later than January 15, 2012.

To download a nomination form and for additional information about this exciting new program go to: www.boma.org/getinvolved/bomafellows. Questions? bomafellows@boma.org.

2012 Issues Report is Coming!

The new edition of the BOMA International *Issues Report* is almost here, and we are now accepting orders! This publication defines BOMA’s advocacy platform for 2012 on legislative, regulatory, and codes issues, as well as providing information and guidance on other industry issues. BOMA International will begin shipping orders in January.

The price per book remains at \$1.25 each (our cost), plus shipping costs. Please send orders to jcorley@boma.org or fax your requests to **202-326-6377**, include local association name and contact, shipping address, and number of books requested (no PO Boxes please). All orders will be shipped standard U.S. mail, unless other arrangements have been made.

2012 Winter Business Meeting and National Issues Conference

Registration is now open for the combined *2012 Winter Business Meeting and National Issues Conference*, January 30 – February 1 in Washington, D.C. This conference provides an opportunity for BOMA members from across the country to discuss the most pressing issues in commercial real estate and take our message to lawmakers on Capitol Hill in a unified fashion. In order to reduce your time away from the office and minimize your travel expenses, we have condensed the 2012 WBM & NIC into three power-packed days of learning, networking and lobbying. The featured speaker at the keynote lunch will be Tucker Carlson, an original voice in American media. Carlson brings insightful commentary infused with humor and passion to today’s political landscape. A contributor to FOX News, the editor-in-chief of the *Daily Caller* and an author, Carlson will share his take on the divided Congress, the Obama administration and the 2012 elections.



October Revaluation Program



Elliott Pollack, Esq. of Pullman & Comley speaks to the members.



Lawrence LaBarbera of the Town of Windsor, Elliot Pollack, and Arnold Grant of Arnold J. Grant Associates (l-r) speaks to the audience on revaluations happening in area towns.



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With a 100-year history, BOMA is the most influential and effective advocacy, recruitment and training organization for the U.S. commercial real estate industry. BOMA/Greater Hartford represents over 120 members throughout the Greater Hartford area. The area represented by the Association is from New Haven north to Springfield, MA.

To find out how BOMA can build power for your organization, call the Executive Office at 860-243-9691 or visit the website at www.bomahartford.org.



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BOMA 2011

BOMI Courses

Each year, Greater Hartford BOMA hosts designation courses for the members and others within their company for RPA (Real Property Administrator, FMA (Facility Management Administrator) and will offer courses for the SMT/SMA (Systems Maintenance Technician and Systems Maintenance Administrator. These designations are vital to managing/running commercial real estate properties.

During the first half of 2012, three courses have been planned:

January 9-March 19, 2012 (every Monday night): Real Estate Investment and Finance. This course is required for the RPA and FMA designation.

March 23, 2012 (all day course): Ethics is Good Business ShortCourse. This course is required for the RPA and FMA designation.

April 2-June 18, 2012 (every Monday night): Managing the Organization. This course is required for the RPA, FMA, and SMA designation programs.



MID-ATLANTIC CONFERENCE

The Annual Mid-Atlantic Conference will take place in Pittsburg, PA from April 18-20, 2012. The hotel for this conference will be the Omni William Penn Hotel.

Additional information will be available soon on the MAC web site: www.bomamac.org.

Plan on attending this event and network with your BOMA colleagues from the BOMA locals from Boston to Washington, D.C.

Regional TOBY winners will be presented their award at this conference. If you are a Greater Hartford BOMA TOBY winner, enter your property into this judging.